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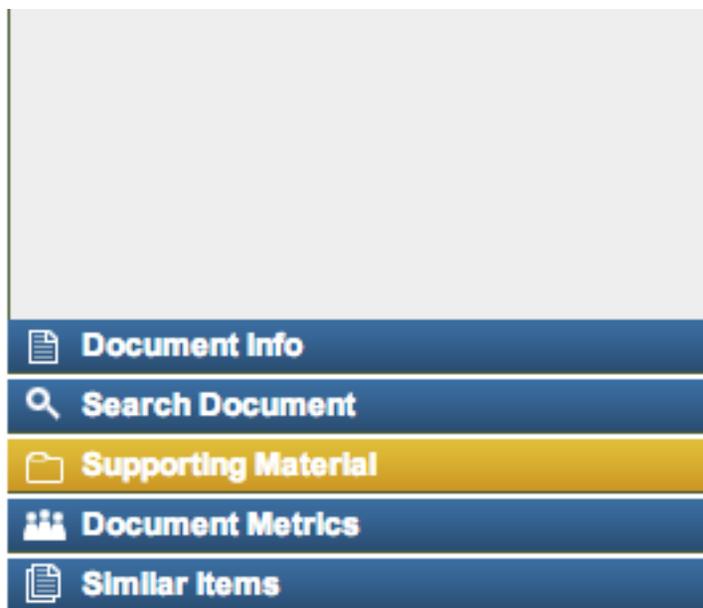
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Hidden Density

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the presentation.



Do We Really Need More Housing?

- Large inventory of mortgage default properties?
- CAR says Bay Area Single Family Home Price \$499,000 vs \$301,000 for CA
- Affordable Rents for Lower Income Households Scarce
 - 66% of Households with incomes less than \$35,000 Income Overpay
 - 32% of Households with Incomes between \$35,000 and \$50,000
- Jobs Housing Fit



David Zalubowski / AP

Bay Area Housing Production

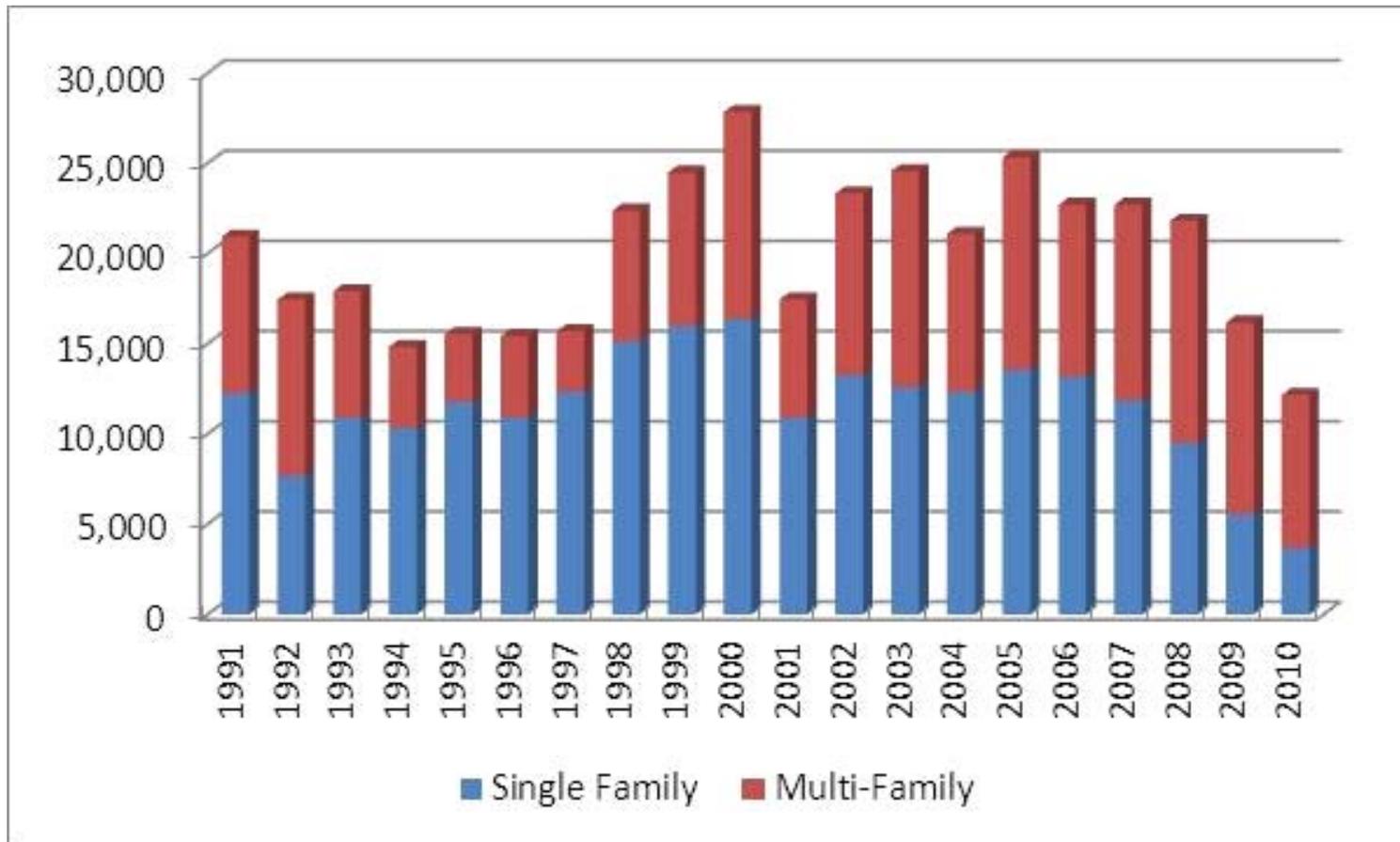


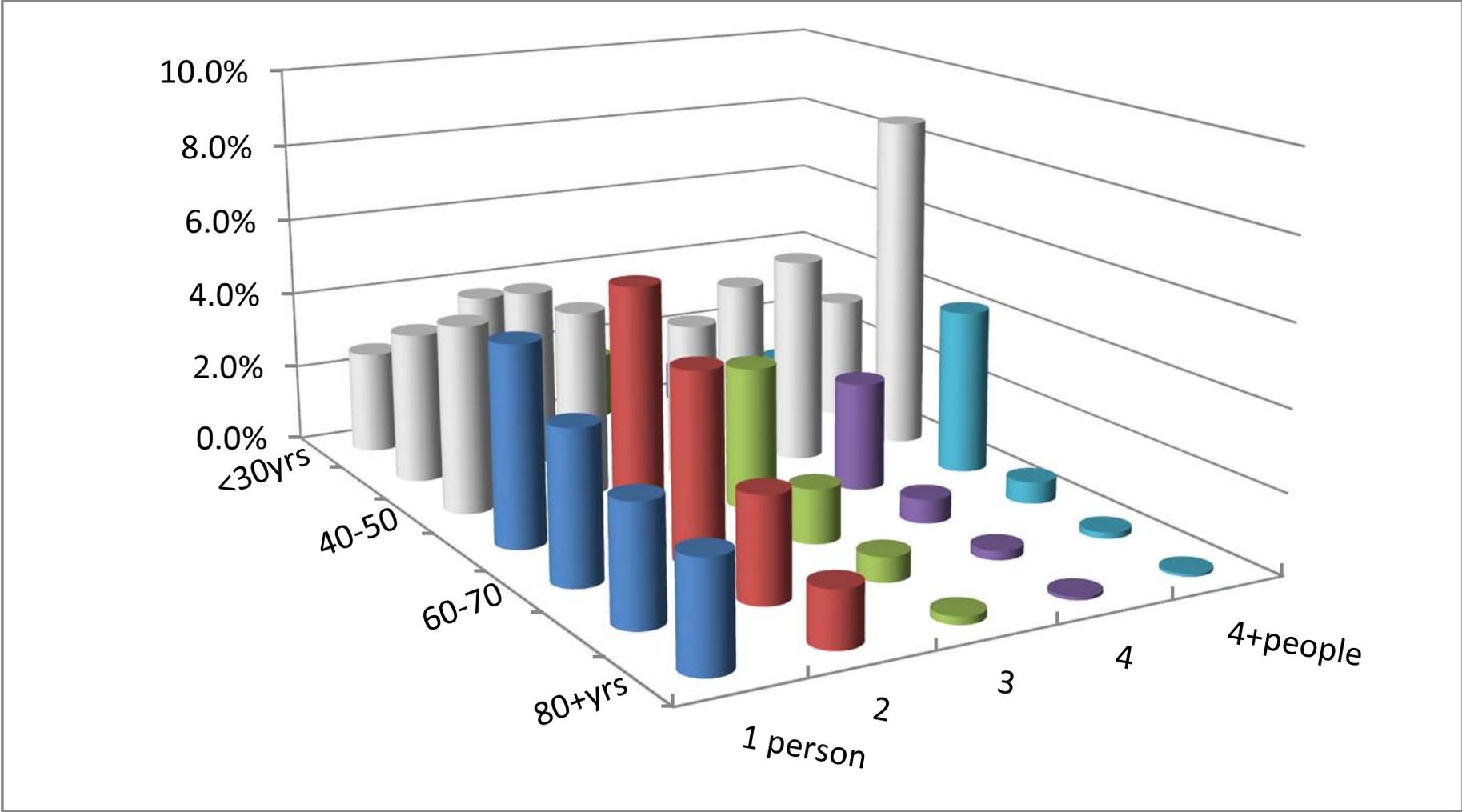
Table 2: E-5 City/County Population and Housing Estimates, 1/1/2010

COUNTY	-----POPULATION-----			----- HOUSING UNITS -----					
	TOTAL	HOUSE- HOLD	GROUP QUARTERS	TOTAL	----- SINGLE -----		----- MULTIPLE -----		MOBILE HOMES
					DETACHED	ATTACHED	2 TO 4	5 PLUS	
Alameda	1,574,857	1,546,413	28,444	575,465	304,593	39,980	62,704	160,523	7,665
Contra Costa	1,073,055	1,061,656	11,399	400,268	266,962	31,183	26,066	68,422	7,635
Marin	260,651	250,237	10,414	108,850	65,893	8,674	9,822	22,327	2,134
Napa	138,917	133,705	5,212	54,348	36,532	3,609	3,745	6,450	4,012
San Fran	856,095	835,021	21,074	368,136	63,137	48,704	82,316	173,419	560
San Mateo	754,285	743,897	10,388	269,491	154,119	22,948	18,611	70,232	3,581
Santa Clara	1,880,876	1,850,191	30,685	629,508	337,234	56,567	47,092	168,935	19,680
Solano	427,837	413,325	14,512	153,280	109,565	7,301	10,700	21,023	4,691
Sonoma	493,285	481,222	12,063	200,332	135,790	14,877	12,628	25,578	11,459
Bay Area	7,459,858	7,315,667	144,191	2,759,678	1,473,825	233,843	273,684	716,909	61,417

Preliminary Housing Market Research

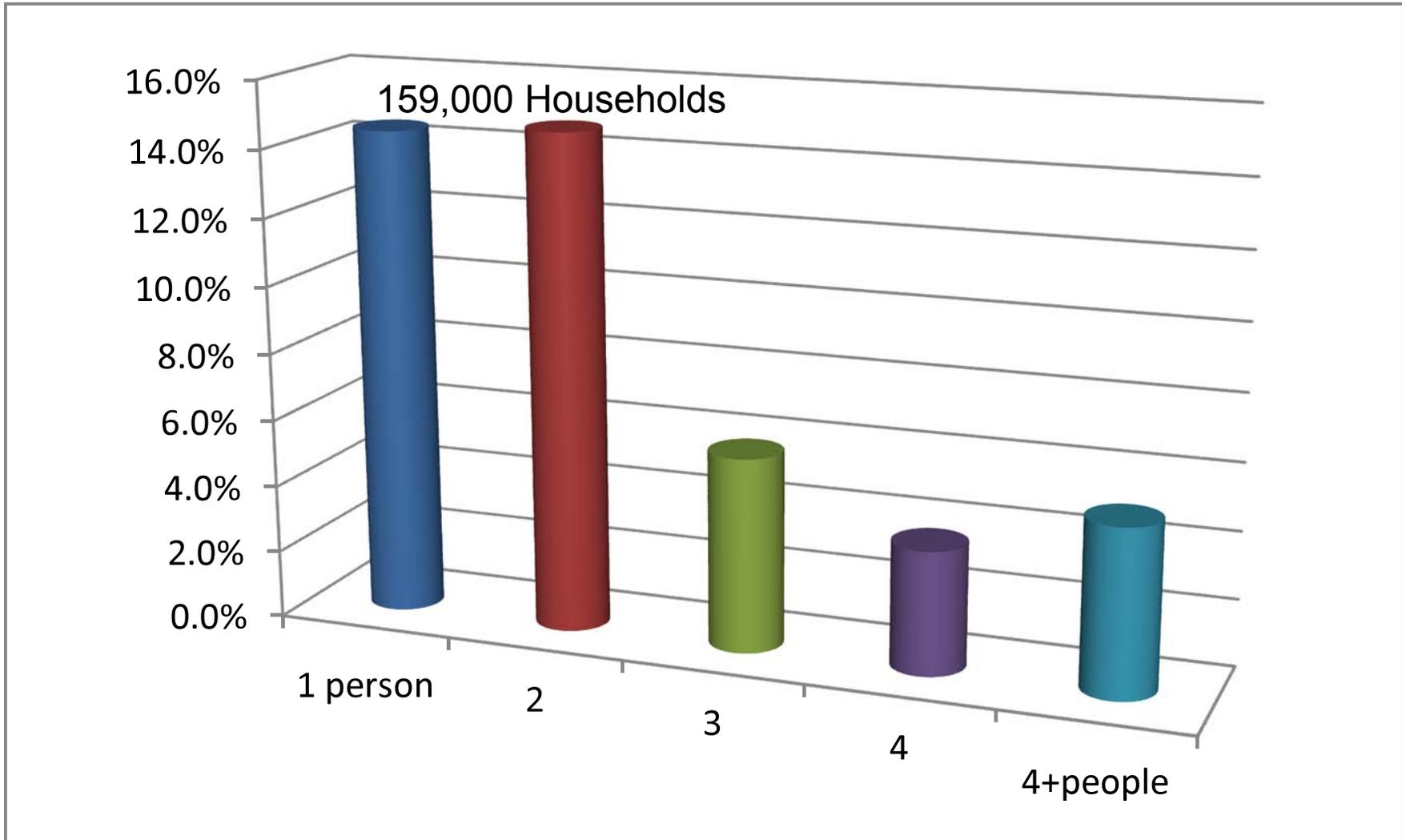
- Looking at the Bay Area and Northern California
- Objective is to identify detailed housing characteristics and estimate demand by broad product types
- Alameda County Example: Empty Nester Households from U.S. Census (2005-2009 ACS PUMS)
- Might be interested in relocating to a smaller home in a familiar area or capacity in an existing home
- Empty Nesters: Households that are:
 - Owner occupied
 - Single family detached
 - One or two occupants.
 - Age of Householder (50+)

% of Alameda Households (by Age and Number of People)*



*Owner occupied, single family detached

Percent of Alameda County Households (HH Over 50 yrs of Age by Size)*



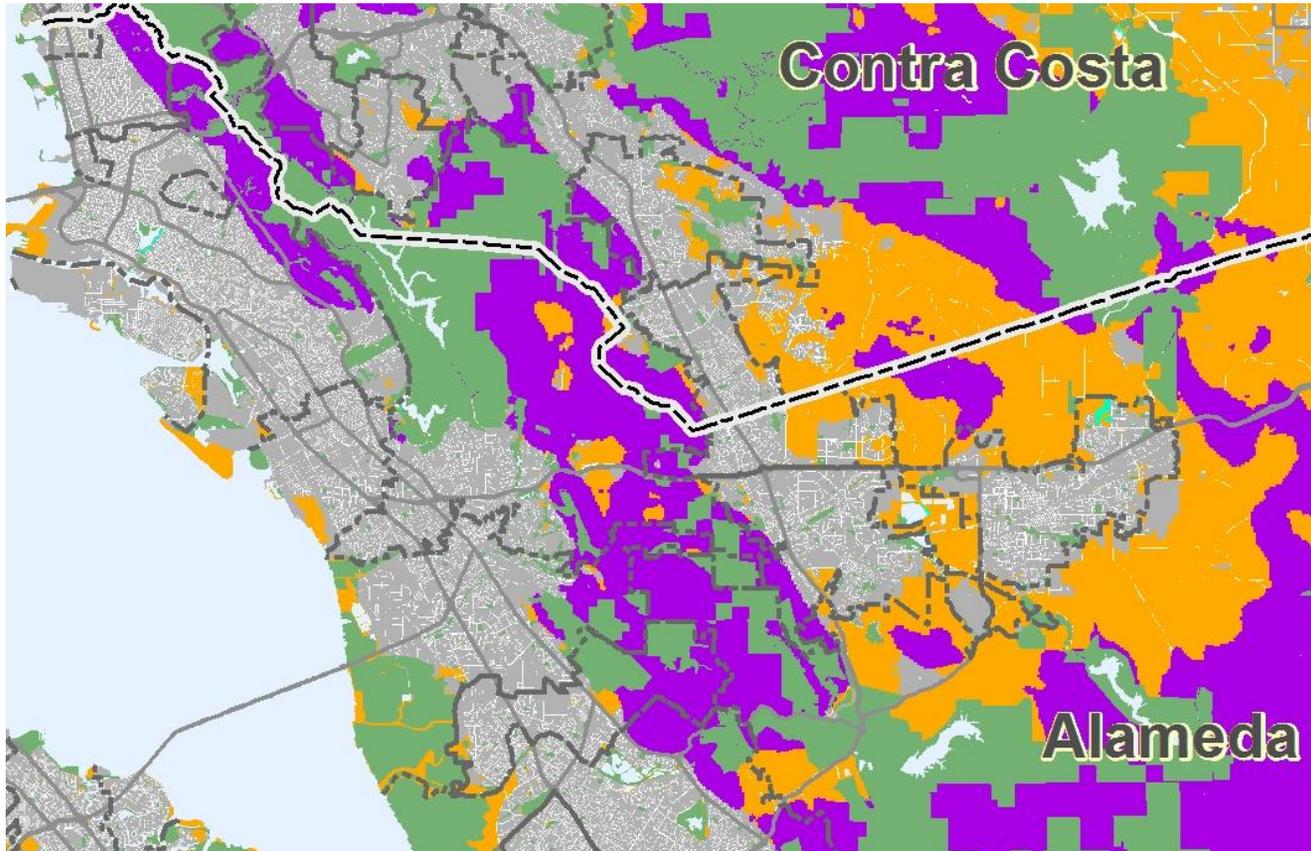
*Owner occupied, single family detached

Space for a Sewing Room?

- In Alameda County over 81,000 households (Over 50 yrs old, 1 person with 2 or 2+ Bedrooms, 2 people with 3 or 3+ bedrooms)
- Roughly 400,000 households (or 14% of all households of all types)
- Just the envelope



Alameda County Land Potential



Yard size of at least 4500 sq ft. classified as Non-Rural, Zoned for Single Family Dwellings----165,000.

Conclusion

- Preliminary analysis of local housing markets shows some significant potential
- Further work to link household characteristics and land use.
- Eventually, want to look at demand for in areas for different housing products.