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## TrendsTalk

# What I Wished I Knew When Starting as a Professor: An Interview with Robert Abramovitch, Lark Coffey, Thomas Kehl-Fie, and Rita Tamayo

A career in science often feels like a series of steps. These are sometimes circular, for example, the loop of building a hypothesis, designing experiments, applying for and receiving funding, doing research, and publishing research. Or these can be the steps in a career progression from performing PhD research, writing and defending a dissertation, to finding a postdoctoral fellowship, and then exploring next steps which can include looking for a professorship. But there are relatively few tenure track assistant professor positions for the many candidates that apply, and securing that first position can loom large. We were curious what happened next after reaching the step of being a professor in terms of what the early years of being a professor and principal investigator (PI) were like especially in the current challenging funding climate. To delve into this further we talked with four investigators about what they wished they knew during their first years as a PI. Robert Abramovitch is an Assistant Professor in the Department of Microbiology and Molecular Genetics at Michigan State University. His laboratory studies the molecular mechanisms by which the pathogen *Mycobacterium tuberculosis* senses and adapts to host immune cues. His laboratory also conducts academic drug discovery with the goal of identifying small molecules that interfere with *M. tuberculosis* virulence and persistence. Lark L. Coffey, PhD, is an Assistant Professor in the Department of Pathology,

Microbiology, and Immunology at the University of California, Davis, School of Veterinary Medicine. Dr Coffey is a virologist who studies the ecology and evolution of mosquito-borne viruses, including Zika, chikungunya, West Nile and St Louis encephalitis that are a significant cause of human disease with no licensed vaccines or treatment beyond palliative care. The goal of her research is to understand patterns of viral molecular evolution and the viral genetic factors that promote emergence and severe disease. Outside of work, she enjoys traveling with her husband and 3-year-old son. Dr Thomas Kehl-Fie has been an Assistant Professor in the Department of Microbiology at the University of Illinois at Urbana-Champaign since 2013. His laboratory is interested in elucidating how pathogens, despite being starved for essential nutrients by the host, remain capable of causing infection. Prior to his current position, he was a postdoctoral fellow at Vanderbilt University and a graduate student at Washington University in St Louis. Rita Tamayo, PhD, is an Associate Professor in the Department of Microbiology and Immunology at the University of North Carolina at Chapel Hill, USA. Her laboratory studies mechanisms of virulence gene regulation in the bacterial intestinal pathogens *Clostridium difficile* and *Vibrio cholerae*.

## What was the most surprising thing that you learned as an early PI?

Lark Coffey (LC): I naively thought I would be reading and thinking about science all day long. By contrast, I spend much of my time facilitating doing science. I ensure smooth research operations by guaranteeing my staff have training and access to the high containment facilities where we work with pathogenic viruses as well as the appropriate IACUC approvals for work involving vertebrate animals. I grossly underestimated the time and effort these logistical steps would take!

Rita Tamayo (RT): I was definitely surprised by just how little time I have to

read and think about science as a PI, compared to when I was a PhD student or postdoc. As my laboratory grew and there were increasing demands on my time, it definitely became an issue. It was so easy for bench work, mentoring, teaching, and myriad meetings to fill up my schedule. I had been advised that I would need to protect time for writing, but it turns out I have had to do the same for reading the literature and planning out projects. Despite scheduling time for this each week, I still fall behind and end up having to intensively catch up when I'm writing a paper or grant application. Even now, most of what I read is more directly relevant to my research. What I read for fun outside of my immediate areas of expertise I come across on Twitter or a journal club, whereas I used to comb through journal tables of contents.

Thomas Kehl-Fie (TKF): As both a graduate student and postdoctoral fellow, I was fortunate to work in dynamic environments where, over coffee or lunch, there was a near constant exchange of ideas. Early on, I was surprised to the extent that being a PI isolated me from that free-flowing exchange of ideas.

Robert Abramovitch (RA): For me, the most surprising aspect of being a new PI was needing to develop new approaches to managing and focusing my attention. As a PI, there are varied demands on my attention, and switching between the responsibilities can be intellectually taxing. In a given day, I might find myself discussing a project with a student, dealing with administrative issues, working on a committee, responding to an urgent e-mail, preparing a lecture or even trying to get into the laboratory and conduct an experiment of my own. The time management skills I had developed as a bench scientist were not enough to adjust to this kind of multitasking. I've now developed some new attention management skills to help me work effectively on the diverse responsibilities that come with being a PI.

### 147 **What was a mistake that you** 148 **made as a young PI that you** 149 **regret?**

150 RT: I think the biggest mistake that I  
151 made when getting started was being  
152 conservative in spending my start-up  
153 funds. You really do need to invest in  
154 your research, especially in your trainees  
155 and employees, in order to publish and  
156 get funding. There were projects that I  
157 should have invested in sooner rather  
158 than later, but I thought that I should  
159 make my funds last. I also wasted a  
160 few weeks trying to get the best deals  
161 on equipment and reagents, when I  
162 should have just bought what I needed  
163 and started my experiments. I have  
164 made plenty of other mistakes, but for-  
165 tunately none that I have regretted long  
166 term. Seeking mentorship and guidance  
167 at my institution, from established faculty  
168 as well as faculty just a little ahead of me  
169 on the tenure-track, has helped me avoid  
170 many pitfalls. I have also gained a lot of  
171 insight from blogs focused on science  
172 careers, as they foster discussion of rel-  
173 evant topics that I perhaps hadn't con-  
174 sidered. Together, these helped me  
175 decide how to prioritize my obligations,  
176 whether to take on certain committee  
177 work, how to handle personnel issues,  
178 and more.

179 LC: My initial grant applications were for  
180 smaller awards. A faculty mentor pointed  
181 out that preparing for small grants was  
182 taking me nearly the same amount of  
183 time that I could instead be devoting to  
184 grants with larger payouts. Following her  
185 advice, I now weigh the effort required to  
186 monetary payoff for each grant applica-  
187 tion I consider, which allows a more stra-  
188 tegic approach to the time I allocate for  
189 applications.

190 RA: In retrospect, I wish I had grown my  
191 **laboratory** team more aggressively in the  
192 early years. I think I was overly conserva-  
193 tive in taking on new trainees, because I  
194 was concerned about having sufficient  
195 long-term funding. However, as a new  
196 PI, I think it is important to work on the

optimistic assumption that long-term  
funding will eventually be secured.

TKF: Upon starting my position, I estab-  
lished a joint **laboratory** meeting with a  
senior member of my department to  
ensure that my students would receive  
diverse suggestions regarding their proj-  
ects and have an additional resource  
they could call upon as they navigated  
graduate school. While this meeting has  
been incredibly beneficial, I regret that  
early on I did not also set up an indepen-  
dent **laboratory** meeting that would offer  
my students an opportunity to talk more  
frequently about their projects in a more  
informal setting.

### 197 **What have you found to be an** 198 **effective tactic in approaching** 199 **grant writing?**

RA: Start early! I generally try to start  
writing a grant about 3 months before it  
is due, with the goal of having a relatively  
complete draft 6 weeks before it is due.  
This provides plenty of time for colleagues  
to read the grant and provide feedback.  
Finding a quiet place to write with few  
distractions is also essential.

RT: I don't effectively switch between  
grant writing and other tasks. So for  
me, once I'm ready to seriously plan  
and write a proposal, I have to block a  
few hours of time, for a few days each  
week, on my calendar. I then sequester  
myself somewhere (my office with the  
door closed, the library, a coffee shop)  
to read the relevant literature, develop  
my research aims, and start writing. I  
definitely get feedback on my research  
plan from colleagues and people in my  
own **laboratory**. At this point almost all of  
my applications go to one funding body,  
so I have a general formula for how I  
structure my proposals and the writing  
phase isn't as brutal. I requested exam-  
ples of successful applications from col-  
leagues to get a sense of the structures  
and the level of detail that work. Finally, I  
always have at least one person read a  
nearly-finished draft to get input on the

writing and logical flow and to help catch  
typos I inevitably miss. A challenge that I  
still face is in deciding when is the right  
time to publish data versus including it in a  
proposal, but I'm not sure there is a right  
answer to that.

TKF: Finding blocks of time to write has  
been a challenge due to the tendency  
of things that demand my attention to  
appear. To overcome this issue, I have  
placed standing '**meetings**' with my  
grants on my calendar.

LC: As a young PI at a multidisciplinary  
institution with many collaborative oppor-  
tunities, I am inclined to pursue too many  
new ideas, some of which are distant  
from my specific expertise and interests.  
The best grant-writing tactic I have found  
is to stay true to my central research  
focus. This allows me to build on my  
established skill set. Also, I do not work  
best at the last minute. I finish a draft of  
the grant in advance of the deadline so  
that other scientists can provide feedback  
to improve it.

### 200 **From your vantage point now,** 201 **what changes could be made in** 202 **the scientific enterprise that** 203 **would have helped you as a** 204 **beginning PI?**

TKF: Some of the most interesting scien-  
tific questions are being addressed  
through collaborative science and there  
is an increasing push for interdisciplinary  
investigations. However, a tendency to  
discount the contributions of each indi-  
vidual in collaborative works still exists.  
While it is important that an early career  
PI demonstrates independence, the cur-  
rent mindset can at times force one to  
choose between doing the most exciting  
science and pursuing investigations that  
will demonstrate independence. **Q188**

RT: In addition to the obvious boon of  
increased funding for basic research, a  
fundamental change that would make a  
tremendous impact is wider accept-  
ance of staff scientists in academic

laboratories. As a PI, you're basically running a small business, soliciting funds to pay your employees (trainees) and do the work (research). Businesses highly value 'middle management' positions, and in a laboratory this person would perform research, oversee some of the day-to-day activities, help train new people, and assist with administrative tasks, freeing up the PI's time to write grants. As a new PI, you're more likely to start a laboratory with a technician, and maybe a graduate student or two. They may be really talented, but it takes time for them to build experience and expertise. A staff scientist would justifiably merit a higher salary than a postdoc, but a postdoc brings additional concerns. For example, a PI should consider the needs of a postdoc with their sights on an academic research career, such as ensuring that they have the potential for an independent project on which they could build their own laboratory. That wouldn't be an issue with a staff scientist. Having a highly skilled staff scientist employed would get a laboratory off to a strong start. I'm hoping that NIH funding mechanisms like the R50, which support Research Specialists, become instated by more Institutes.

RA: New PIs should be provided with as much input and support as possible into what makes a grant proposal successful. Innovative ideas and exciting science are of course essential but not always enough in today's funding climate. This support could take the form of grant-writing workshops, peer writing groups, professional grant-writing support, and opportunities to observe peer review study sections. When this kind of support is available at the institution, new PIs should be actively encouraged to take part.

LC: My experience as a new PI has been extremely positive. So positive, in fact, that I cannot target major changes I would make to the scientific enterprise. I attribute much of my positive experience to the supportive environment I have been

welcomed into, which includes a university community that wants me to succeed, as well as a dedicated faculty mentoring committee that I go to with questions from hiring to finding a work-life balance. I also found the book *Making the Right Moves: A Practical Guide to Scientific Management for Postdocs and New Faculty*, published by the Burroughs Wellcome Fund and the Howard Hughes Medical Institute, an incredibly useful reference.

### Is there any training (scientific or nonscientific) you feel would have better prepared you to be a PI?

TKF: The current training system has been refined over the years to produce individuals with exceptional research acumen. However, being an excellent investigator is only one of the skill sets necessary to run a successful research program. In the current challenging funding environment, bad business or financial decisions can be as detrimental as poor scientific choices. However, even with the recently increased focus on career development, little attention is given to the practical skills associated with running what is functionally an independent small business.

LC: As a student and postdoctoral fellow, I never managed more than the small pot of funds allocated to my individual projects. I would have greatly benefitted from training in managing monies, including for multiple projects and accounting for cost inflation of reagents and supplies, as well as budgeting for employee salaries. Now that I employ other scientists, I want to ensure that my financial planning strategy ensures their future job security.

RT: I think I would have benefitted from seminars or workshops on some of the non-science aspects of running a laboratory. There are aspects of personnel, time, and budget management that I had to learn on the fly, and there were definitely bumps along the way that could

have been avoided. I did speak with my mentors about some of these topics, but there are always surprises and things that you didn't know to ask about. At my current institution there are quite a few seminars, discussion panels, etc., that cover these topics and are geared toward graduate students and postdoctoral fellows. I think these sessions are particularly helpful for offering practical advice from new and established faculty, and I would have loved to have access to things like this earlier in my career.

RA: Like many new PIs, when I started my laboratory I had little experience in effectively managing a team. To overcome this shortcoming, I found it helpful to do some reading on leadership and coaching. A lot of thought has gone into these topics, usually in the context of business and sports, but it can also be applied to running a laboratory.

### What advice would you give your earlier self in regard to hiring and mentoring people?

LC: I would tell my earlier self to hire core technical staff as soon as possible to help get the laboratory running quickly. Having a technician earlier would have helped me delegate work I was initially doing. The outcome would have been more time for me to plan and write grants.

RA: For hiring, I've learned to place a high value on qualities such as personal motivation and mindset. Science is hard! Failure and criticism are a normal part of doing science. I think an individual with a mindset that is resilient and growth-oriented is most likely to succeed. Unfortunately, it is often hard to discern these qualities from a resume or short interview. It usually takes a discussion with a reference or a rotation in the laboratory to discern traits such as motivation and mindset.

RT: I have been really fortunate in the people I have hired. They've been smart, talented, and hard-working. Still, I would

441 tell myself to be prepared to be direct and actively incorporated into interactions 490  
 442 to sometimes have difficult conversations with graduate students. LC: I also enjoy training new scientists and 491  
 443 with laboratory personnel. I would also watching them develop enthusiasm for a 492  
 444 advise myself to deal with issues as soon as they arise, rather than wait and question and ownership of their ideas. 493  
 445 hope problems resolve themselves – they RA: For mentoring, there isn't one 494  
 446 never do. I know that I personally would approach that will work with every stu- 495  
 447 rather get real, honest feedback about my d-ent and I've had to learn to adjust my 496  
 448 performance, in any respect, so that I mentoring approaches to best support 497  
 449 can work to improve my weaknesses. each trainee. Figuring out a specific men-  
 450 So that is the tack I take when I initiate toring style requires a lot of listening, 498  
 451 these conversations: I'm trying to help. adjustments, and takes some time, but 499  
 452 Besides, an important part of succeeding it is worth the effort. RT: I love seeing my trainees succeed! I 500  
 453 in this field is being able to take construc- **What brings you the greatest joy enjoy seeing their excitement when an 501  
 454 tive criticism and implement suggestions, as a PI? Or, what's the best part experiment works (even better if it sup- 502  
 455 whether from grant and manuscript of being a PI? LC: I love the intellectual autonomy 503  
 456 reviews or feedback on presentations. afforded to me as a PI in academia. I 504  
 457 Nonetheless, I dread discussions that I find joy in developing an idea and then 505  
 458 I think will upset someone. testing it. there are the bigger successes – winning 506  
 459 a fellowship, a well-received presentation, 507  
 460 TKF: Simply, acknowledging that many RA: Of course, the excitement of a new 508  
 461 students decide to go to graduate school discovery never loses its appeal! completed. Most of all, I love seeing them 509  
 462 intending to pursue nonacademic careers leave the laboratory to take on new chal- 510  
 463 or are unsure of their future career plans len- ges – a new job, a postdoc position, a 511  
 464 not enough. To effectively promote their TKF: Outside of the excitement of discov- 512  
 465 development and future success, this fact ery, witnessing the development and 513  
 466 must not only be acknowledged but also maturation of junior scientists, both in the classroom and the laboratory.**

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