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1 The Present and Future of Road Financing: Leveraging knowledge from the tolling
2 industry to implement road-usage charge programs in the U.S.

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4 **Abstract**

5 Historically, transportation funding in the United States has been supported primarily by motor
6 fuel taxes. In recent years, revenues from fuel taxes have been shrinking. In response to the revenue
7 shortfalls, many states have launched pilots or full-scale programs of road-usage charge (RUC) as an
8 alternative to motor fuel taxes for transportation funding. Some of the challenges facing RUC is the cost
9 of implementation compared to traditional motor fuel taxes, operational complexities, and the equity
10 concerns (Caltrans, 2017). To address these challenges, states are looking to leverage existing vehicle-
11 level pricing programs, such as road tolling, to learn about synergies between RUC and tolling. In this
12 paper, we conducted semi-structured interviews with experts from tolling programs across the U.S. to
13 identify areas of overlap between tolling and RUC. We built upon the interview findings by conducting a
14 multi-criteria decision analysis (MCDA) to evaluate how well the state-level RUC pilots and programs
15 can integrate with tolling systems. Our results demonstrate that there are numerous mutual benefits of a
16 RUC-tolling integration. Both the tolling industry and RUC implementations can benefit from the
17 increased scale of operations and the spur of technical innovations, which would reduce administrative
18 costs. RUC programs can also learn from the tolling industry to address data privacy and security issues.
19 In terms of policy and program designs of RUC, it is essential to design RUC rates which are equitable by
20 considering the financial burdens on low-income populations and ensuring access to the system for the
21 unbanked and underbanked populations.

22

23 **1. Introduction**

24 Transportation funding in the United States has historically been supported by motor fuel taxes,
25 which are per-gallon taxes levied on gasoline and diesel for the purpose of funding the construction and
26 maintenance of transportation infrastructure. In 2021, the federal motor fuel taxes raised about \$32.8
27 billion in revenues which accounted for about 70% of the Federal Highway Trust Fund's expenditures on
28 infrastructures (FHWA, 2022). However, with the increasing uptake of alternative fuels vehicles,
29 improved vehicles fuel efficiencies, and inflation, the revenues generated by the motor fuel taxes are
30 projected to dwindle, creating shortfalls in the federal infrastructure funding (Jenn, 2020). This is not only
31 a concern at the federal level, as many states have explored ways to address the widening gap between
32 transportation funding availability and needs. In 2017, California passed the Road Repair and
33 Accountability Act (Senate Bill 1) that increased the tax rates on gasoline and diesel. The Bill also
34 introduced an annual registration fee of \$108 on zero-emission vehicles to compensate for the fact that
35 these vehicles do not contribute to road infrastructure funding via motor fuel taxes (Caltrans, 2022).
36 While many other states have also begun to enforce registration fees on electric vehicles (EVs), this form
37 of revenue is often viewed as a stopgap measure since it is not linked to the amount of driving by the
38 vehicles. Furthermore, a yearly fee of \$108 generates lower revenue compared to the average amount
39 collected from fuel taxes per vehicle in California, which is approximately \$260, assuming an average
40 fuel efficiency of 25 MPG and an annual mileage of 12,000 miles. (Caltrans, 2017).

1 As a result, multiple states have begun exploring and, in some cases, even implementing a road-
2 usage charge (RUC), also known as mileage-based user fee. Rather than being linked to fuel
3 consumption, these programs instead enact a fee based on the distance driven by an individual vehicle.
4 Many states have launched pilot programs to investigate implementation issues related to RUC, including
5 California, Washington, Hawaii, and the Eastern Transportation Coalition (i.e., Delaware, New Jersey,
6 North Carolina, and Pennsylvania) (National Conference of State Legislatures, 2022). Most recently,
7 California is set to begin its second RUC pilot in June 2024, with the goal of testing multiple mileage
8 collection options (State of California, 2024). Oregon, Utah, and Virginia launched full-fledged RUC
9 programs where drivers can voluntarily opt-in to pay a RUC instead of motor fuel taxes. In 2022 alone,
10 Hawaii, Massachusetts, Minnesota, Tennessee, Utah, Vermont, Virginia, and Washington considered
11 legislations to set up or to expand existing RUC programs. For example, Hawaii enacted Senate Bill 3183
12 in January 2024 to transition all vehicles in the State to the RUC program by 2033 (State Senate of
13 Hawaii, 2024). Meanwhile, legislators from Massachusetts, Vermont, and Tennessee are considering
14 legislatures to conduct RUC pilot programs (National Conference of State Legislatures, 2022).
15 Additionally, the federal Inflation Investment and Jobs Act, passed at the end of 2021, directed the U.S.
16 Department of Transportation to begin establishing a national RUC pilot. Evidently, there is substantial
17 momentum at both the state and federal levels to replace the motor fuel taxes with a RUC system,
18 especially as the adoption of EVs continues to grow.

19 One of the fundamental challenges of a RUC program is the relatively prohibitive cost of
20 implementation compared to traditional motor fuel taxes – higher administrative and enforcement costs
21 (Caltrans, 2017). The administration of the motor fuel taxes, less than 1% of the collected revenue,
22 benefits from the fact that fees are collected from a small number of bulk storage terminals, which
23 amounts to slightly more than a thousand across the entire country. Meanwhile, a RUC program would
24 need to be assessed at a much broader scale with collection points at the individual vehicle level,
25 numbering in the hundreds of millions across the entire country. One strategy to address issues related to
26 high administrative costs and other implementation challenges of a RUC program is to leverage existing
27 vehicle-level pricing programs, such as road tolling systems to gain knowledge from their implementation
28 challenges and to learn of synergies between the programs.

29 In this paper, we looked specifically at road-tolling programs in the U.S., synthesizing the lessons
30 learned from the implementation of these systems and devising potential opportunities within these
31 programs to collaborate with a RUC program. To elicit insights from the tolling industry, we conducted
32 nine semi-structured interviews with experts from tolling programs across the country. Following the
33 interviews, we identified key themes related to program administration, operational challenges, data
34 privacy, and equity concerns which are relevant to both tolling and RUC programs. We then built upon
35 these key themes with findings from state-level RUC reports by conducting a multi-criteria decision
36 analysis (MCDA) to evaluate how well the state-level RUC pilot projects can integrate with tolling
37 systems. Synthesizing the insights gained from the expert interviews to inform the objectives and
38 evaluation criteria in the MCDA, we leveraged a two-pronged approach to provide policy guidance for
39 large-scale implementations of RUC.

40

41 **2. Background and Literature Review**

42 Historically, the Federal Highway Act of 1921 provided federal financial assistance to states for
43 building highways to improve nationwide connectivity to accommodate the rise of automobile usage

1 (Kirk, 2019). Tolls were collected on many of these roads, bridges, and tunnels to help pay for their
2 construction and maintenance. However, the Federal-Aid Highway Act, passed in 1956, halted the need
3 to collect tolls on these public transportation infrastructures, since it legislated the Interstate highway
4 system to be funded by motor fuel taxes revenues, which continued for a few decades (Kirk, 2017). By
5 1980, some of these originally constructed highways under the Federal Aid Highway Act began to wear
6 out. The need for continued maintenance in combination with a shortage of government funds to support
7 the infrastructure prompted the revival of the need for tolling (Kirk, 2017). Since then, tolling and motor
8 fuel taxes have remained the primary sources of funding for the maintenance and repair of the Interstate
9 and general highway infrastructures in the U.S.

10 In addition to being a revenue-generating source for transportation infrastructure funding in the
11 U.S., tolling, when linked with time- and usage-based road pricing, can address negative externalities
12 associated with transportation. Economists have long advocated for pricing the use of roadways as an
13 efficient way of allocating scarce roadway capacity and tackling the negative externalities, including
14 congestion, air and noise pollution, and road wear-and-tear (Vickrey, 1965). Examples of road pricing
15 include distance-based tolling, cordon tolling, congestion pricing, and RUC. Until very recently, road
16 pricing has rarely been implemented in the United States and is strongly opposed by the public and
17 elected officials due to the nature of charging drivers a fee in addition to paying motor fuel taxes,
18 resistance to paying more for transportation, and privacy concerns, among other things (Schade & Schlag,
19 2003). While road-pricing has faced public resistance in the United States, it has been implemented in
20 other countries to externalities, such as air pollution, congestion, and noise pollution. The first application
21 was in the form of congestion pricing adopted by Singapore in 1975 (Santos, 2005). Today, cordon tolling
22 and congestion pricing are present in many cities worldwide, including London, Milan, Oslo, and
23 Stockholm (Beevers & Carslaw, 2005, Börjesson & Kristoffersson, 2018, Lehe, 2019). Some of the major
24 motivations behind these road pricing schemes included the reduction of greenhouse gases (GHG) and
25 local air pollutants as well as congestion mitigation (Beevers & Carslaw, 2005, Deng, 2017). Beevers &
26 Carslaw found that the London congestion charging scheme, which went into effect in 2003, has reduced
27 particulate matter 10 (PM10) emissions by 12% in the charging zone (2005).

28 Motivated by the potential societal benefits realized by road pricing schemes, researchers have
29 conducted both quantitative and qualitative analysis on them. Some examples of quantitative analysis
30 include cost-benefit analysis conducted by Anas and West & Börjesson to evaluate the benefits of
31 congestion pricing in the Greater Los Angeles region and Gothenburg, respectively (2020, 2020). They
32 both found congestion pricing schemes to be socially beneficial, effective at reducing congestion, and
33 generate positive revenues that can be recycled to the public. Similarly, Casady et al. applied a benefit-
34 cost analysis to investigate toll managed lanes on seven projects in the U.S. and found that two out of
35 seven projects yield positive benefits (2020). Odeck and Eliasson & Mattson employed regression-based
36 analysis to estimate operational costs of tolling systems and the distributional impacts of congestion
37 pricing, respectively (2019, 2006). They found that the increasing volume of vehicles using the tolling
38 facility reduces operational costs, demonstrating the existence of economies of scale.

39 Meanwhile, a plethora of qualitative analysis has been conducted, such as public acceptance
40 study (Agrawal et al., 2016, Rentziou et al., 2011, Zmud et al., 2008), acceptance by elected officials
41 (Hensher & Bliemer, 2014), equity impacts analysis (Hosford et al., 2021), and the interactions between
42 land use policies and road pricing (Guo et al., 2011). The studies found several factors are important when
43 considering road-pricing schemes to fund transportation infrastructure, including concerns about privacy

1 and data security, the administrative burdens, and the equity implications of the redistribution of
2 congestion pricing revenues. While existing literature revealed some of the salient concerns about road
3 pricing, these studies considered standalone cordon tolling or congestion tolling projects. Moreover, these
4 studies focused on the impacts of road pricing programs on addressing environmental pollution,
5 congestion, and equity concerns, and not on the administrative, technical, or operational challenges of
6 implementing these systems.

7 Since one of the fundamental challenges of a RUC program is the relatively excessive cost of
8 implementation compared to traditional motor fuel taxes, some state agencies and metropolitan planning
9 organizations (MPOs) have conducted pilot studies to explore these challenges. In the wave of states
10 testing and adopting RUC programs, it is important to thoroughly investigate the overlaps between
11 existing tolling systems and RUC to understand the impacts that these programs can have on each other.
12 To accomplish this goal, we focused on detailing the lessons learned from the semi-structured interviews
13 to gather information about key topics in RUC-tolling integration. These topics include technology,
14 operations, administration, and equity implications. The paper proceeds as follows: Section 3 covers the
15 methodology on qualitative semi-structured interviews and MCDA. Section 4 presents the results from
16 interview analysis and the MCDA. Section 5 discusses the results and highlights important findings, and
17 Section 6 concludes.

18

19 **3. Methodology**

20 We used a two-pronged analysis approach, where we began with conducting semi-structured
21 interviews and identifying themes from our interviews. The second piece of our analysis leveraged the
22 thematic findings from the interviews to inform the evaluation criteria for the MCDA. This approach
23 allowed us to integrate the learnings from our expert interviews with findings from state-level RUC
24 programs, which led us to craft well-informed and timely policy recommendations to RUC program
25 practitioners.

26 **3.1. Interview Approach**

27 Over the period of July to October 2022, our team conducted nine semi-structured interviews
28 with tolling industry experts across the United States. Semi-structured interviews are conversations where
29 the interviewers set an agenda for topics of discussion, but they allow the interviewees a free range of
30 response. It is often used in social science research to elicit perspectives and insights from the
31 interviewees (Zeigler-Hill & Shackelford, 2020). Like Hardman et al.'s work on understanding the
32 barriers to fuel-cell vehicles adoption, this project investigated a new area of transportation finance, the
33 integration of tolling and RUC (2017). Therefore, we elected to conduct semi-structured interviews to
34 gain in-depth knowledge from our experts. To conduct the interviews, we first designed a set of questions
35 which was informed by our literature review on road pricing programs. The topics covered in the
36 questions included system operations, finances, data collection and handling, and technology.

37 Our recruitment strategy of interviewees was based on contacts suggested by our funding agency:
38 the California Department of Transportation (Caltrans). Therefore, we had a convenient sample of
39 respondents, which was biased towards tolling experts from California. The interviewees were identified
40 as experts in the tolling industry, since they have on average ten years of experience working in the
41 industry, and they represent a body of knowledge that spans across the tolling industry, including

1 development/deployment, technology, pricing and payment, policy, and administration. The interviewees
 2 were contacted via email, inviting them to a 45 to 60-minute interview. Most of the interviewed experts
 3 have worked in states that have implemented RUC programs or conducted RUC demonstrations, which
 4 makes them the ideal candidates for eliciting opinions on RUC-tolling integration. We also heard from
 5 experts who operate tolling systems in states that have not yet held a RUC demonstration, such as Ohio
 6 and Texas. Even though these states have not implemented a RUC, the tolling experts are very well-aware
 7 and educated about the potential opportunities for collaboration between tolling and RUC, which makes
 8 them good candidates for the interview as well. Table 1 below summarizes the interviewees’
 9 organization, organization type, whether they are from the private or public sector, the geographic area of
 10 representation, and the date of the interview.

11 The interviews were conducted by a pair of researchers. At the beginning of each interview, the
 12 primary interviewer asked the interviewees about their background, roles, and responsibilities in their
 13 agencies. Then, the primary interviewer proceeded to ask a predefined set of questions. During the
 14 interview, the research team would follow-up with questions when they identified points raised by the
 15 interviewees that would benefit from more elaboration. All interviews were conducted via the online
 16 conference platform: Zoom, and most interviews lasted between 45 minutes to an hour. After we finished
 17 conducting the interviews, the research team transcribed them and reviewed the transcripts for accuracy.
 18 We then applied thematic coding on the transcripts, where we identified key themes that emerged from
 19 the interviews and grouped responses according to the key themes. In doing so, we deconstructed the
 20 transcripts into the following key themes: technology, operations, data, revenue leakage, equity,
 21 interoperability, and rate design. Once the key themes were formed, we collected data on interviewees’
 22 sentiments and positions around these key themes. The results from the interviews are presented in
 23 Section 4.

24 **Table 1. Organizations represented by the interviewed tolling industry experts.**

Organization	Organization Type	Private or Public?	System Geographical Coverage	Date of Interview
International Bridges, Tunnel and Turnpike Association (IBTTA)	Industry association	Private	N/A	July 15, 2022
The Transportation Corridor Agencies (TCA)	Tolling agency	Public	Orange County, CA	July 20, 2022
AECOM	Consulting	Private	N/A	July 22, 2022
WSP USA	Consulting	Private	N/A	July 22, 2022
Metropolitan Transportation Commission (MTC)	Tolling agency	Public	San Francisco Bay Area, CA	July 29, 2022
San Diego Association of Governments (SANDAG)	Tolling agency	Public	San Diego, CA	August 5, 2022
Los Angeles County Metropolitan Transportation Authority (LA Metro)	Tolling agency	Public	Los Angeles, CA	August 25, 2022
The Ohio Turnpike	Tolling agency	Public	Northern Ohio	October 14, 2022

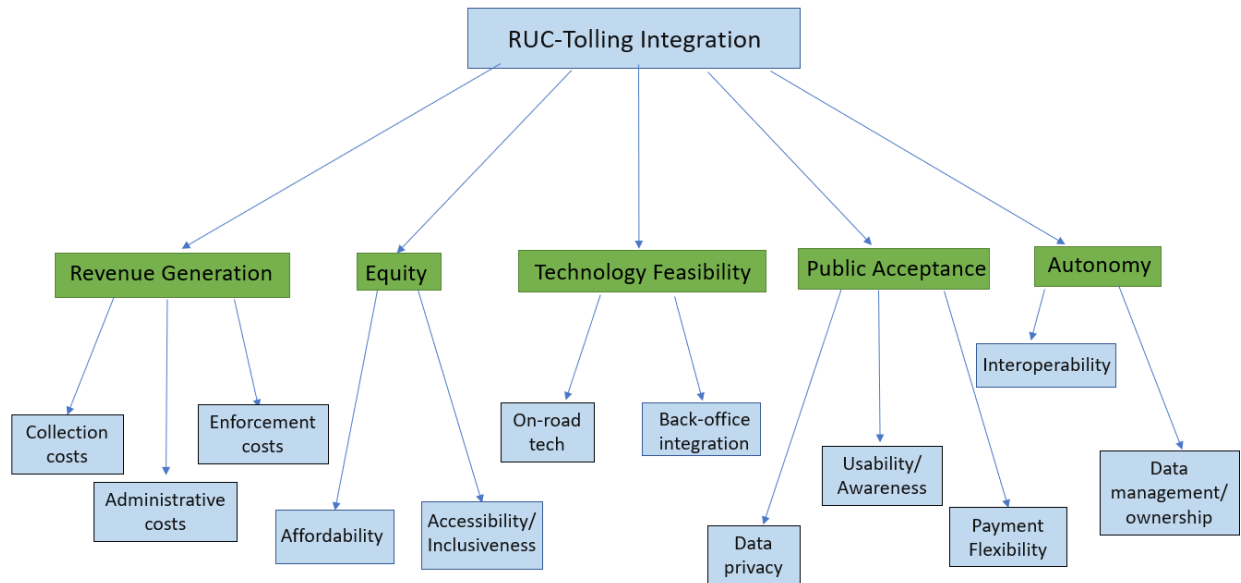
North Texas Tollway Authority (NTTA)	Tolling agency	Private	Dallas-Fort Worth Area, TX	October 28, 2022
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1

2 **3.2 Multi-criteria Decision Analysis**

3 MCDA is an evaluation technique from the discipline of operations research, and it has been
4 developed for the past four decades with the goal of evaluating decisions that include multiple and often
5 conflicting criteria (Stein, 2013). Criteria may include financial, technical, and social factors that influence
6 the decision-making process. Evaluations of these criteria may be based on historical data or preference
7 rankings by experts (Stein, 2013). Because of its ability to accommodate multiple criteria in its
8 evaluation, MCDA is often employed by governmental agencies to evaluate alternatives in their decision-
9 making process. By assessing how each alternative performs on the established criteria, MCDA helps
10 decisionmakers establish preferences among different alternatives (Multi-Criteria Analysis, 2009). The
11 process for designing a MCDA is as follows identifying the objectives, identifying options for achieving
12 the objectives, identifying criteria that can be evaluated to compare the options, analyzing the criteria in
13 the context of evaluating the options, and arriving at a decision (Multi-Criteria Analysis, 2009). MCDA
14 helps decisionmakers recognize the trade-offs among the alternatives; a crucial step in the exploratory
15 stage of implementing RUC programs and tolling-RUC integration when policymakers from different
16 states may learn from each other and tailor RUC implementations to fit their state’s transportation funding
17 needs.

18 To operationalize a MCDA in the context of RUC-tolling integration, we identified the objective
19 as evaluating how well the state-level RUC pilot projects conducted to date can integrate with tolling
20 systems. Then to identify the options for achieving the objective, we reviewed reports from states that
21 have either implemented a full-scale RUC program or have conducted RUC pilot programs. These states
22 include California, Colorado, the Eastern Transportation Coalition, Hawaii, Minnesota, Oregon, Utah,
23 and Washington. By comparing the objectives from these reports to the key topic areas identified from
24 our interviews with experts from the tolling industry, we constructed a value tree that reflects the shared
25 objectives in a RUC-tolling integration. These objectives are revenue generation, equity, technology
26 feasibility, public acceptance, and autonomy. After identifying the objectives of state-level RUC
27 programs, we selected specific and measurable evaluation criteria for each value branch. These criteria
28 were selected via identifying the commonly mentioned themes by our interviewees and identifying the
29 overlaps between them and state-level RUC reports. For instance, equity was a key theme mentioned by
30 all interviewees and was highlighted in all state-level RUC programs that we reviewed. Understanding
31 that this is an important area of consideration in both tolling and RUC, we identified the specific metrics
32 used by tolling agencies to ensure equity, which are affordability and inclusiveness/accessibility. To
33 translate these findings to evaluation criteria for RUC, we measured how affordable a RUC program is
34 and how accessible and inclusive it is. For instance, we scored “5” on “accessibility/inclusiveness”, if the
35 program is open to all drivers with additional mechanisms to improve accessibility for populations with
36 different needs (e.g., technology barrier, language barrier). A score of “3” or below on
37 accessibility/inclusiveness indicated that the RUC program is only open to selected drivers.



1

2 **Figure 1. Value tree in the RUC-tolling integration context emphasizes the objectives that the**
 3 **integration is trying to achieve, including revenue generation, equity, technology feasibility, public**
 4 **acceptance, and autonomy.**

5 In evaluating a complex decision that involves multiple objectives, some of these criteria are
 6 quantitative in nature, such as collection costs, administrative costs, and enforcement costs, while others
 7 are qualitative like usability, payment flexibility, interoperability, etc. Keeping this in mind, we collected
 8 data on each of these criteria from the RUC reports for each of the abovementioned states and organized
 9 them in a performance matrix. The main purpose of a performance matrix is to present each alternative
 10 against the evaluation criteria to describe each alternative’s performance on the criteria. For this project,
 11 the evaluated alternatives are the states that have conducted a RUC pilot or have an operational RUC
 12 program, including California, Colorado, Eastern Transportation Coalition, Hawaii, Minnesota, Oregon,
 13 Utah, and Washington. Our interviewed experts have experience working on tolling in California, North
 14 Carolina, Oregon, and Utah, representing about 40% of the states evaluated in the MCDA. By evaluating
 15 how well each state has performed on these criteria, we gained insights on how prepared each state is in
 16 terms of integrating their RUC program with tolling systems. Table 2 below presents the rubric of our
 17 evaluation which provides additional details on the ratings.

18 **Table 2. Evaluation Rubric for each Criterion**

	Evaluation Rubric					
Criteria	n/a	1	2	3	4	5
Collection costs	No mentioning of collection costs	Some mentions of collection costs in conjunction with administrative cost	Some mentions of collection costs but no quantitative estimates or indication of future research	Indicated an increase in collection costs and future investigation is needed	Provided specific actions to take for reducing collection costs	Provided estimates for collection costs

Criteria	Evaluation Rubric					
	n/a	1	2	3	4	5
Administrative costs	No mentioning of administrative costs	Vague mentions of administrative costs, no examples or estimates provided	Some mentions of administrative costs but no quantitative estimates or indication of future research	Indicated an increase in administrative costs and future investigation is needed	Provided specific actions to take for reducing administrative costs	Provided estimates for administrative costs
Enforcement costs	No mentioning of enforcement costs	Vague mentions of enforcement costs, no examples or estimates provided	Some mentions of enforcement costs but no quantitative estimates or indication of future research	Indicated an increase in enforcement costs and future investigation is needed	Provided specific actions to take for reducing enforcement costs	Provided estimates for enforcement costs
Affordability	No mentioning of affordability	Vague mentions of financial impacts of RUC	Only interested in state-level financial impacts of RUC, but not distributional impacts	Interested in analyzing the distributional impacts of RUC along the margins of household income, locale, driving patterns	Evaluated the financial impacts of RUC on different populations along the margins of household income, locale, driving patterns	Devised action plans to address distributional impacts of RUC on populations along the margins of household income, locale, driving patterns
Accessibility/ Inklusiveness	No mentioning of accessibility or inclusiveness	Vague mentions of accessibility or inclusiveness	RUC program is only open to selected drivers	RUC program is open to selected drivers with the objective of improving inclusiveness in the future	RUC program is open to all drivers with the goal to improve accessibility for populations with special needs (e.g., language, technology barrier)	RUC program is open to all drivers with additional mechanisms to improve accessibility for populations with different needs (e.g., technology barrier, language barrier)
On-road tech	No mentioning of on-road technology	Vague mentions of on-road technology	Focused on one mileage reporting option only	Focused on one mileage reporting options with the goal of expanding	Focused on three to four mileage reporting options	Offered a variety of mileage reporting options, including manual and automated options
Back-office integration	No mentioning of back-office integration	Vague mentions of back-office integration	Lack of integration between on-road technology and data processing	Some integration between on-road technology and data processing, but not smooth	Leveraged account manager to provide data collection, processing, and	Leveraged account manager to provide data collection, processing, and

	Evaluation Rubric					
Criteria	n/a	1	2	3	4	5
					invoices.	invoices. Consider inter-agency data-sharing
Data privacy	No mentioning of data privacy	Vague mentioning of data privacy	Lack of standards or protocols to protect personally identifiable information (PII)	Lack of State laws to protect PII	Devise data privacy laws to protect PII	Statutorily protected data privacy laws applied to RUC programs
Usability/Awareness	No mentioning of usability/awareness	Vague mentioning of usability/awareness	Only RUC participants were educated on and exposed to RUC	Both RUC participants and the public were exposed to and educated on RUC	Only RUC participants were educated on and exposed to RUC and had a positive experience	Both RUC participants and the public were exposed to and educated on RUC and had a positive experience
Payment flexibility	No mentioning of payment flexibility	Vague mentioning of payment flexibility	Simulated invoices but not payment methods	Offered prepaid wallet as a payment option or flexibility in payment frequency	Offered prepaid wallet as a payment option and flexibility in payment frequency	Offered more payment options, especially accounting for unbanked or underbanked populations
Interoperability	No mentioning of interoperability	Vague mention of interoperability	Interoperability was not assessed	Interoperability was not assessed but indicated as a future research area	Assessed interoperability with other states	Assessed interoperability with other states and tolling agencies
Data management/Ownership	No mentioning of data-sharing	Vague mention of data-sharing	Capable of sharing data between one governmental agency and account managers	Capable of sharing data between state agencies and account managers	Capable of sharing data across agencies within one state and account managers	Capable of sharing data across different state agencies and account managers

1

2 4. Results

3 The results of the MCDA present the evaluations of existing RUC programs and pilots based on
4 the key characteristics synthesized from our expert interviews and evaluation criteria identified in Figure
5 1. Table 3 provides the evaluation of eight RUC programs with ‘5’ indicating that the state has well-
6 accounted for the characteristics in their RUC program design to integrate with tolling, while ‘1’

1 indicating that the characteristic was considered but not adequately. ‘N/A’ indicates that there was no data
 2 regarding the characteristic in the report we evaluated.

3 **Table 3. Evaluation of each State’s RUC program or pilot against the criteria identified in the value**
 4 **tree above.**

	Revenue Generation			Equity		Technology Feasibility		Public Acceptance			Autonomy	
	Collection Cost	Administrative Costs	Enforcement Costs	Affordability	Accessibility / Inclusiveness	On-road Tech	Back-office integration	Data Privacy	Usability/ Awareness	Payment Flexibility	Interoperability	Data management/ Ownership
CA	3	5	4	3	3	5	4	5	5	3	4	4
CO	3	3	4	3	4	4	5	4	5	3	3	3
TETC*	4	4	4	5	4	4	5	4	5	2	5	5
HI	4	4	3	4	4	5	4	5	5	3	2	2
MN	3	3	3	3	2	3	5	4	4	2	4	3
OR	3	4	4	4	4	3	5	4	4	3	4	4
UT	4	4	4	4	3	4	4	5	5	4	3	4
WA	4	5	4	3	4	5	5	4	4	3	4	5

5 *The Eastern Transportation Coalition

6 **A. Revenue Generation**

7 To assess the revenue generation capacity of each State’s RUC pilot or program, the following
 8 criteria are evaluated: collection costs, administrative costs, and enforcement costs. Keeping in mind that
 9 most of the RUC implementations to date have been demonstration projects, there are limited capacities
 10 in generating revenue from RUC. Therefore, most state-level RUC reports either provide quantitative
 11 estimates on costs or qualitative descriptions on how to reduce these costs. In terms of administrative
 12 costs, all the states agree that administrative costs of RUC would be much greater than those of the
 13 existing motor fuel taxes. This is largely due to the increase in the number of collection points, as
 14 explicitly mentioned in the Minnesota RUC report. In contrast to the low administrative costs of
 15 collecting motor fuel taxes, which is about 0.5% of revenues, the administrative costs of RUC range from
 16 7% to 12%. For instance, Washington estimated that the administrative costs of a RUC are about 7% and
 17 12% for the manual odometer reporting option and the electronic odometer reading device, respectively
 18 (2020). California also provided a similar range of estimates on the administrative costs of RUC, ranging
 19 from 5% to 10% (2017). The higher end of the estimate reflects the high upfront costs in collecting from a
 20 small percentage of the state’s driving population. As RUC programs transition to replace motor fuel
 21 taxes for all drivers, the administrative costs would decrease to the lower end of approximately 5% of
 22 total revenue.

23 Given the limitation of data availability around cost estimates, our interview findings shed light
 24 on some aspects of the potential revenue-generating capacity of a RUC-tolling integration by drawing on

1 lessons learned from the tolling industry. When moving to an open-road and all-electronic tolling system,
2 where vehicles do not need to stop to pay tolls, agencies are concerned about leakage in toll collections.
3 One form of leakage occurs when violators refuse to pay their invoices; these uncollectible invoices
4 account for about 8% of total transactions on the NTTA system. One of the interviewed experts expressed
5 that even though tolling agencies can work with the Department of Motor Vehicles (DMV) to put holds
6 on vehicle registrations, they do not have direct authority over the vehicle owners to make them pay their
7 tolls. Especially in the case when vehicles are sold or the registrations are transferred from the violators to
8 someone else, tolling agencies lose the authority to pursue the uncollected tolls. The remaining 6% of
9 leakage is associated with unidentifiable vehicles, which can take the form of vehicle owners intentionally
10 disguising their license plates. In total, both forms of leakage account for approximately 14% of total
11 transactions on the NTTA tolling system, which amounts to a loss of revenue in the order of millions of
12 dollars annually.

13 To mitigate the impact of revenue leakage, the interviewed experts encourage their users to adopt
14 radio frequency identification (RFID) transponders, because these established accounts are usually backed
15 by credit cards. According to the interviewees, the leakage rate of RFID transponder transactions is less
16 than 1%. In applying this insight to RUC implementations, the interviewed tolling experts recommend a
17 “pay now” model, where users are charged a certain amount of money based on their expected usage of
18 the road. A true-up is conducted on a monthly, quarterly, or annual basis to ensure that users are being
19 fairly charged for their use of the roads, and that the charge would not create an undue financial burden
20 for them. Considering these lessons learned from tolling systems about revenue leakage, most state-level
21 RUC pilots and programs have proposed several solutions which are tailored to the state’s existing
22 programs. For instance, Hawaii conducts inspections of vehicles as part of their annual registration
23 (2022). Integrating RUC into the annual vehicle inspection would streamline the mileage data collection
24 process which would reduce administrative and collection costs. Similarly, California has expressed
25 interest in integrating manual RUC mileage reporting with smog checks which are required annually for
26 vehicles that are more than eight model-years old (2017). On the other hand, Minnesota has approached
27 this issue differently by leveraging in-vehicle telematics to directly capture and report mileage driven by
28 vehicles to RUC agencies (2022). The integration between tolling and in-vehicle telematics is also an area
29 of interest that many states would like to explore. Collaboration with automakers on this front could
30 potentially reduce the cost barrier to accessing these data and help build a secure system for auto
31 manufacturers to share these data with tolling and RUC agencies. Lastly, given the characteristics and
32 existing infrastructures, each state should have the autonomy to design and to implement a RUC program
33 that not only minimizes costs but also works well for their residents.

34 **B. Equity**

35 The equity considerations from each state’s RUC program are evaluated by the affordability and
36 the inclusiveness of the programs. In this context, inclusiveness is defined as how well the program
37 accommodates drivers of different socioeconomic backgrounds, travel behaviors, and vehicle
38 classifications. For instance, one major concern brought up by many of the RUC reports is whether the
39 implementation of RUC would disproportionately and negatively impact rural drivers who tend to travel
40 longer distances to access required services. This concern is addressed by many states’ RUC programs via
41 recruiting participants from a wide range of geographies and evaluating the difference between their RUC
42 payments and their motor fuel tax payments. For instance, the California RUC pilot recruited a total of
43 about 5,100 participants from both rural/ agricultural and urban/suburban communities and from different

1 income levels, ethnicities, genders, and age groups (2017). Similarly, the RUC pilot program conducted
2 by the Eastern Transportation Coalition across Delaware, New Jersey, North Carolina, and Pennsylvania
3 also recruited about 380 participants from both rural and urban geographies (2022). By evaluating the
4 financial impacts of the RUC program on rural drivers, the Eastern Transportation Coalition found that
5 rural drivers are likely to pay less under a RUC because they tend to drive less fuel-efficient vehicles
6 which amounts to higher motor fuel tax payments. The estimated difference in annual payment between a
7 RUC and a gasoline tax is about \$18 for rural drivers (2022).

8 Another area of equity consideration is considering the affordability of RUC for different
9 segments of the driving population, especially in the context of RUC where alternatives to not using the
10 roads may not exist for some populations or would significantly reduce their mobility and quality of life.
11 For instance, as mentioned by one of the interviewees, low-income populations may not be able to afford
12 paying upfront for their annual expected road use, which is in the hundreds of dollars, if they drive around
13 12,000 miles each year and the RUC rate is about 2¢/mile. When designing a RUC program where the
14 alternatives to driving on public roads may be limited, it is important to consider the financial impacts on
15 different income groups and devise assistance programs that equitably address these impacts. According
16 to the interviews, one potential solution to this is to implement a flexible payment frequency as part of
17 RUC enrollment, so drivers can decide whether a monthly, quarterly, or biannually payment frequency
18 would reduce their financial burden.

19 Researchers have also investigated the adoption of an income-based RUC rate, where lower-
20 income drivers would pay a lower per-mile fee than higher-income drivers. This may help address the
21 regressivity of RUC by lowering the financial burden on lower-income drivers (Speroni et al., 2022).
22 Thus far, the conversations around the rate-setting of RUC have been centered on ensuring fairness and
23 equality, as demonstrated by states like Utah and Hawaii waiving the enhanced registration fee on EVs
24 and devising a cap of RUC at the average annual gasoline tax payment, respectively (2021, 2022). In a
25 similar vein, all the other states have emphasized the need to devise a refund mechanism for the gasoline
26 taxes that drivers paid while our transportation funding transitions from motor fuel taxes to RUC. While
27 these considerations are important for designing a fair transportation funding mechanism, they do not
28 address the disproportional impacts that RUC may pose on drivers of different income levels. These
29 equity challenges need to be addressed via careful rate-setting to minimize the regressivity of RUC.

30 Another aspect of equity that interviewees mentioned is ensuring that the technology of an all-
31 electronic tolling system does not hinder the unbanked and underbanked populations from accessing the
32 system. While the tolling industry is moving towards the model of RFID transponder and established
33 accounts backed by credit cards, there still needs to be other ways for the unbanked and underbanked
34 populations to pay their tolls. Some tolling agencies currently allow their facility users to pay tolls with
35 cash at physical locations across their service area. In addition, LA Metro allows users of their toll roads
36 to pay via a prepaid card which they can also use to pay for transit services. Furthermore, NTTA partners
37 with a cell phone carrier to allow the transfer of tolls to users' monthly phone bills. These alternative
38 payment methods are key to addressing the technology burden that all-electronic tolling may place on
39 unbanked or underbanked populations, because it ensures that they have access to the tolling system
40 while reducing potential leakages from toll evasions. Offering multiple payment options and
41 consolidating the utility services that users need to pay into one payment method is important to the
42 implementation of RUC.

43 **C. Technology Feasibility: on-road technology**

1 To evaluate how feasible the technology integration is between RUC and tolling, we focus on two
2 areas: the on-road technology and the back-office integration. All the states, except for Minnesota, offer
3 multiple mileage-reporting options to their RUC participants, including GPS-enabled onboard diagnostic
4 devices (OBD), non-GPS-enabled OBD, smartphone-based apps, manual odometer image captures, and
5 in-vehicle telematics. An OBD is a plug-in device which allows drivers to view diagnostic data regarding
6 their vehicle, such as the powertrain, emission control systems, and speed. GPS-enabled OBD allows
7 vehicles to be tracked in real-time in terms of their location. Smartphone-based apps leverage GPS
8 technology to track the location and miles driven by vehicles. Manual odometer image capture involves
9 the drivers taking a picture of their odometer and submitting it. Offering a plethora of technological
10 options not only allows the states and the account managers to evaluate different on-road technologies,
11 but it also provides participants with options that best suit their travel needs. Specifically, manual
12 odometer image capture is a high-privacy option which provides RUC participants with an additional
13 level of privacy.

14 California and Washington offered the most mileage reporting options, with California offering
15 six options and Washington offering five options. From its 2018 RUC pilot, Washington found that about
16 56% of its 2,000 participants choose either the GPS-enabled or non-GPS-enabled OBD options, while
17 about 30% chose the manual odometer image capture option, with the remaining 14% choosing the
18 smartphone-based apps (2020). On the contrary, about 60% of Hawaii's RUC pilot participants selected
19 the manual odometer image capture option, while 30% and 10% opted for GPS-enabled and non-GPS-
20 enabled OBD options, respectively (2022). This difference in preferences for on-road technology
21 emphasizes the geographical differences and the need to tailor RUC program designs to each state's
22 residents and its existing processes to bring the most familiarity to both the RUC participants and the
23 staff. By offering a variety of reporting options, the states learned the reporting options that work best for
24 their RUC participants.

25 Ideally, one of the capabilities of RUC's on-road technology is to distinguish whether the miles
26 were driven inside or outside of a state's boundary because only miles driven inside a state should be
27 subject to that state's RUC. From the RUC pilots and programs, Colorado and Oregon learned that GPS-
28 enabled OBD can effectively distinguish in-state and out-of-state miles driven by a vehicle (2017, 2021).
29 In addition to the advantage of distinguishing between in-state and out-of-state miles driven, GPS-based
30 OBD can also integrate with tolling systems to collect tolls by leveraging the RFID technology. All the
31 tolling agencies that we interviewed are moving towards an open-road tolling system with all-electronic
32 tolling technologies because of the increase in efficiency and accuracy of toll collections. To do so, they
33 rely on all-electronic tolling technologies, which include RFID-reading technology, such as gantries and
34 sensors that are implemented at certain checkpoints in the systems and along the road. The RFID-reading
35 technology can sense vehicles accessing the tolling systems via the RFID transponder in the vehicle. As
36 an application to RUC, the Eastern Transportation Coalition conducted a tolling-RUC integration pilot on
37 passenger vehicles in 2021 by recruiting about two hundred existing tolling customers in Virginia (2022).
38 From the pilot, they learned that GPS-enabled OBD is successful at collecting tolls when the tolling
39 systems are in the following configurations: single-directional toll plazas that are at least eight feet from
40 other traffic flows or toll plazas and cumulative tolls collected as vehicle passes under gantry. This result
41 demonstrates that it is technologically feasible to integrate RUC and tolling using existing the on-road
42 technologies.

1 On the other hand, the nation-wide truck pilot project conducted by the Eastern Transportation
2 Coalition from 2020 to 2021 implemented the use of in-vehicle telematics to track mileage driven (2022).
3 The in-vehicle telematics on heavy-duty trucks require professional installation which prevents any
4 potential odometer fraud and provides accurate mileage data. Vehicles' miles driven on tolling systems
5 are captured by tolling agencies which would help reduce the need to implement a different set of
6 technology for RUC implementation. However, if the vehicles do not drive on tolled roads or do not have
7 RFID-transmitting technology, then additional technology solutions would need to be implemented to
8 capture these miles for RUC, such as camera captures of license plates. Furthermore, there currently
9 exists a barrier for tolling agencies to leverage in-vehicle telematics because they are proprietary to the
10 auto manufacturers. Future directions on tolling-RUC integration should consider leveraging both in-
11 vehicle telematics and GPS-enabled OBD to evaluate more complex tolling configurations and business
12 rules and to reduce technology redundancy.

13 **D. Technology Feasibility: back-office integration**

14 Besides on-road technology to collect mileage data, back-office operation of RUC programs is
15 also crucial in processing transactions, consolidating invoices, and providing customer services to the
16 participants. The back-office handles transactions by either directly matching the associated RFID to
17 existing accounts or reviewing the license plates captured and working with the DMV to identify the
18 vehicle owners. From our interview with the Ohio Turnpike and the NTTA, their annual operational costs
19 of the back-office are about \$3 and \$35 million dollars, respectively. The operational costs of the Ohio
20 Turnpike back-office included staff salaries, which comprised of approximately 50% of the costs.
21 Software systems maintenance consisted of approximately 34% of the annual operational costs of the
22 Ohio Turnpike. Given that the Ohio Turnpike manages approximately 440,000 accounts, this translates to
23 approximately \$6.8 per active account of annual operating costs. As the scale of the tolling system
24 increases, the per-account operational cost decreases. The NTTA manages 11 million active accounts,
25 which yields a per-account operational costs of \$3.2. Because of the similarities in the requirements and
26 capabilities of a tolling system's back-office and those of the RUC program, the Eastern Transportation
27 Coalition, Oregon, and Washington have expressed interest in integrating the back-office operations
28 between tolling and RUC. Like the tolling agencies, the RUC program's back-offices are operated by
29 third-party account managers who interface with the RUC participants to collect their data, to process
30 their transactions and invoices, and to answer any customer service-related questions.

31 An essential component of back-office integration in RUC, whether it is with tolling agencies or with
32 other governmental agencies, is creating technical infrastructures for data-sharing. With the
33 implementation of RUC, the interviewed experts agree that there exists an opportunity to ensure that
34 business rules and processes are in place for the implementation agencies to obtain accurate data from the
35 DMV efficiently. Furthermore, building a flexible and secure database among the implementing agencies
36 of RUC would boost the cost-efficiency and security of the program. For instance, Utah is developing and
37 testing secure data linkages between its operational RUC program and the DMV by leveraging the
38 existing technical expertise of its third-party account managers (2021). Hawaii is pursuing a similar
39 integration on the data-sharing front between its RUC program and its DMV (2022). State-level interests
40 and efforts in investigating the technological feasibility of different on-road technologies and back-office
41 integration would help reduce costs and administrative burdens of future RUC implementations.

42 **E. Public Acceptance**

1 Public acceptance of a RUC program hinges on multiple aspects, including but not limited to data
2 privacy, usability of the system, and flexibility of payments. While payment flexibility is emphasized by
3 tolling agencies, especially in providing a means for unbanked and underbanked populations to pay tolls,
4 the RUC programs and pilots assessed were voluntary and only simulated payments. Due to the lack of
5 concrete financial transactions, states have mostly addressed payment flexibility around the payment
6 frequency. For instance, Hawaii found that about 52% of their 39,600 surveyed participants prefer
7 quarterly or monthly RUC payments instead of an annual payment (2022). Utah supported the idea of
8 providing flexibility in payment frequency, stating that a statewide implementation of RUC would entail
9 an annual lump sum payment to reduce administrative costs associated with more frequent payments
10 (2021). On the front of payment methods, California, Colorado, Minnesota, and Utah assessed the method
11 of a prepaid wallet, managed by the third-party account managers. From reading the reports, it is unclear
12 whether unbanked or underbanked populations could access the prepaid wallet method. This remains an
13 area of concern which needs to be addressed as states expand their RUC programs.

14 Another key component to boosting public acceptance of a RUC program is ensuring data
15 privacy. To accomplish this, states have focused their efforts on two fronts: distancing the state
16 governments from handling PII and ensuring the highest security standards and management procedures
17 of PII. Besides Hawaii, all the other states have considered the heavy involvement of a third-party
18 account manager as part of their future RUC implementation. As identified by Colorado's RUC pilot
19 participants, there was a considerable amount of concern about providing their PII to governmental
20 agencies (2017). To address this, many states including California, Colorado, the Eastern Transportation
21 Coalition, Minnesota, Oregon, and Utah have explicitly expressed that only aggregated and anonymized
22 data would be shared with their state agencies. By placing the responsibility of collecting and managing
23 PII on the third-party account managers, the states need to enact and enforce the most stringent data
24 privacy laws for the RUC program. Learning from the tolling industry, the back office of the tolling
25 agencies is PCI-compliant which means that they adhere to the Payment Card Industry (PCI) Data
26 Security Standards regarding the handling of credit card information. The standards mandate that the
27 agencies do not store credit card information directly, instead, they use tokenization to access a secure
28 database, which prevents sensitive PII from being transmitted in its original format. According to the
29 interviewed experts, tolling agencies are required by state laws, such as the case in California, to purge
30 the data within 30 days when it is no longer needed. When applying to RUC implementation, California
31 has stated that the data collected from the RUC program would be protected pursuant to the statutorily
32 mandated privacy provisions in SB 1077 (2017). Coupling high standards of data management and data
33 security with the stringent and statutorily mandated data privacy provisions, the states will provide the
34 necessary peace-of-mind to RUC participants.

35 On the usability and awareness front, we evaluate the efforts that the states have taken to educate
36 the public about RUC via surveys and focus groups. In addition to conducting RUC pilots, public
37 education and outreach about RUC is essential to promoting the public's acceptance of this new
38 transportation funding mechanism. Through an extensive outreach program, Hawaii surveyed about
39 40,000 residents. 80% of the surveyed residents indicated that they are aware of state and county gas
40 taxes as a means for funding transportation infrastructure (2022). In contrast, Colorado surveyed about
41 500 participants in 2016, prior to the start of the RUC pilot project, and found that about 70% of survey
42 participants are unfamiliar with transportation funding sources (2017). Similarly, the Eastern
43 Transportation Coalition also found that out of its 2,000 survey participants across Delaware, New Jersey,
44 North Carolina, and Pennsylvania, about 70% of them are not familiar with RUC (2022). The differences

1 in the initial public awareness of RUC across the states further highlight the importance of education and
2 outreach efforts on RUC. Except for Hawaii, the residents from other states were not familiar with RUC
3 or motor fuel taxes as a means to fund transportation infrastructure. Despite that, most of the RUC pilot
4 participants became supportive of replacing the motor fuel taxes with RUC. Specifically, 83% of
5 California’s RUC pilot participants were satisfied with the pilot (2017). Similarly, the Eastern
6 Transportation Coalition found that over 90% of passenger vehicle pilot participants were satisfied with
7 the program (2022). This further demonstrates the effectiveness of conducting RUC pilot projects to
8 educate the public on transportation infrastructure funding.

9 **F. Autonomy**

10 As demonstrated in the evaluations of the above criteria, geographical differences largely
11 influence how states may approach RUC implementation. Through conducting pilot projects, each state
12 learns about the technology options, the reporting options, and the administration of RUC which are best
13 suited for their residents. Recognizing that RUC implementation would not be “one-size-fits-all” and that
14 states should have the autonomy to design and to implement their RUC program, we evaluate how
15 prepared they are in collaborating with other states to process interstate travel and how robust their
16 operations and technologies are in facilitating interstate and inter-agency data transfer, sharing, and
17 management to allow RUC implementation and enforcement. Drawing from lessons learned from tolling
18 agencies, we define interoperability in the context of RUC implementation as the ability for multiple RUC
19 programs to exchange data on transactions and on vehicles to accurately collect the payments from their
20 users.

21 As demonstrated by the RUC interoperability pilot between Oregon and Washington, a financial
22 clearinghouse or interoperability hub model would be best suited for RUC (2021, 2020). Under this
23 model, each state has different technologies and back-offices, but they coordinate interstate travel such
24 that the drivers would pay for their RUC payments to their home state only. This model was evaluated
25 between two pairs of Western States: Oregon-Washington and California-Oregon by leveraging GPS-
26 enabled OBD. The drivers only got billed by their home state agency, which reduced the burden on
27 drivers to pay multiple agencies. While the technologies of interoperability hubs are feasible, one of the
28 challenges that Washington expressed is the administrative burden in determining the amount and the
29 location of fuel that each vehicle purchased to process refunds of motor fuel taxes paid (2020).
30 Additionally, California found that it was difficult to process refund requests for interstate travel for
31 drivers who did not use GPS-enabled OBD, since it required more supporting evidence to demonstrate
32 their inter- vs. intra-state travel (2017). The refunds for motor fuel taxes paid would occur during the
33 transitional period from motor fuel taxes to RUC, especially those who voluntarily opt into the RUC
34 program. As RUC implementation becomes more widespread, processing refunds will be less
35 administratively burdensome.

36 Given the multi-state nature of the Eastern Transportation Coalition, their passenger vehicle pilot
37 project recruited participants from Delaware, New Jersey, North Carolina, and Pennsylvania from 2020 to
38 2021. The RUC system for these 383 participants across four states was uniform in design and
39 implementation, which mimics another form of interoperability as observed in some of the interviewed
40 tolling agencies (2022). In this form of interoperability, multiple states agree to synchronize their on-road
41 technologies and send transactions to one back-office for processing. Under this model, RUC participants
42 across different states would not notice any difference in reporting mileage, submitting payments, and
43 accessing customer service. While this approach of interoperability requires a high degree of coordination

1 and standardization of on-road technologies and back-office operations, it may be a desirable option for
2 the Eastern states since they are closer to each other in proximity and interstate travel is more common.
3 For instance, about 10% of all 1.4 million miles traveled during the RUC pilot project was outside of
4 Delaware, New Jersey, North Carolina, and Pennsylvania, which highlighted the importance of adopting
5 interoperability hubs to capture these transactions (2022).

6 Another dimension of interoperability is the ability to transfer data and settle transactions among
7 agencies. Besides Hawaii, which is an island state with an existing annual vehicle inspection program
8 currently administered by the Hawaii Department of Transportation, other states would require data-
9 sharing among governmental agencies or among governmental agencies and account managers. In most
10 of the evaluated RUC programs, the data is collected and managed by account managers. If a RUC
11 program has multiple account managers, like in the case of California, then there needs to be a central
12 repository to accept the data collected from all the account managers (2017). This database infrastructure
13 serves as the backbone for building an interoperability hub, where mileage data collected from each state
14 is uploaded to a secure data repository, and any interstate travel would be determined and accounted for
15 before invoicing the drivers through the system of their home state. Many interviewed experts expressed
16 that there exists an opportunity to leverage the existing account management and customer service
17 expertise from tolling agencies to manage the administration and collection of RUC payments. For
18 instance, the account holders in the NTTA tolling system cover about 70% of the registered vehicles in
19 the Dallas-Fort Worth Area and surrounding metroplex, which span across 26 counties. The geographical
20 reach of existing tolling systems coupled with their expertise in account management should be leveraged
21 by RUC implementation to consolidate the back-office operations to reduce administrative costs.

22

23 5. Discussion

24 From the interviews and MCDA, we observed that there are many parallels between the transition
25 to all-electronic and open-road tolling and the transition from motor fuel taxes to RUC. While as an
26 industry, tolling agencies share some common practices and standards, different agencies have tailored
27 their technology and operation to meet the needs of their users. This is also reflected in the state-level
28 RUC programs, where each state has tailored their program to best serve its transportation funding needs.
29 Despite the geographical differences, the key to designing a successful RUC is to have clear objectives
30 and mechanisms for achieving these objectives, while allowing for enough flexibility to manage
31 differences among participants. These differences can be participants' sociodemographic characteristics,
32 geographies, and vehicle fuel efficiencies, which have implications on the financial impacts of RUC. In
33 addition, the administration of RUC needs to ensure that unbanked and underbanked populations are not
34 excluded. The tolling industry has successfully implemented alternative ways besides credit cards for
35 unbanked and underbanked populations to pay their tolls. Tolling agencies have not had to grapple too
36 much with the equity issue of devising different toll rates for populations of different income levels. This
37 is due to the fact that populations can find alternatives to not access tolled roads. However, in the context
38 of RUC, where all roads are priced, the alternative to not using them is not readily available or may
39 greatly impact mobility. Prioritizing equity considerations along all this dimension would ensure that
40 mitigations for these impacts are in place when RUC is being implemented at-scale.

41 Another key takeaway from our research is managing revenue leakage in the transition from a
42 "pay now" to a "pay later" model when moving from motor fuel taxes to RUC. This transition is currently

1 taking place in the tolling industry for its move to an open-road and all-electronic system. The potential
 2 revenue leakage of a “pay later” model may largely compromise the efficiency gains from a more
 3 technology-centric and less manual system if safeguards are not implemented to reduce the incentives and
 4 means for toll or RUC evasions. Some potential safeguards mentioned in the interviews include
 5 partnering with the DMV to streamline the process of data request and account matching, so the accuracy
 6 of transactions matching to accounts increases. Another area of exploration is leveraging in-vehicle
 7 telematics to directly communicate with existing tolling technology to track mileage. RUC
 8 implementation can also leverage such an opportunity to reduce the manual labor required in tabulating
 9 vehicles miles traveled while reducing chances of evasion or alteration. Lastly, there is a large potential to
 10 consolidate back-office account management between RUC and tolling. Instead of creating a brand-new
 11 customer service center, RUC implementation should consider leveraging the existing staffing and system
 12 infrastructures of the tolling industry. Furthermore, distance-based tolling such as express lanes already
 13 has the capability to track in-lane miles driven by vehicles, so there exists an additional opportunity to
 14 leverage existing tolling technology to track vehicles miles driven.

15

16 5.1 Policy Recommendations

17 Based on the above discussion of findings from our MCDA and semi-structured interviews, we
 18 provide the following policy recommendations for stakeholders associated with implementing a RUC
 19 program.

20 **Table 4. Summary of policy recommendations for the relevant stakeholders: state agencies, auto**
 21 **manufacturers, and third-party account managers.**

Stakeholders	Objective	Recommendations
State agencies	Revenue generation	1) Create a payment system where RUC participants pay a certain amount at the beginning of the payment period to avoid revenue shortfalls. True-ups can happen on a quarterly or annual basis.
	Equity	2) Implement a flexible payment frequency, so RUC participants can decide whether a monthly, quarterly, or biannual payment is appropriate for their financial situation.
		3) Offer multiple RUC payment options to reduce the technology burden on unbanked or underbanked populations.
	Technology: on-road	4) Explore both in-vehicle telematics and GPS-enabled OBD to evaluate feasibility of capturing transactions.
	Technology: back-office	5) Cohesive integration between the state’s Department of Motor Vehicles to obtain vehicle data efficiently
	Public acceptance	6) Statutory protection of personally identifiable information
Auto manufacturers	Technology: on-road	7) Reduce cost barriers for accessing in-vehicle telematics data for mileage reporting

Third-party account managers	Technology: back-office	8) Build a flexible and secure database to exchange and to transfer pertinent information among the implementing agencies and customers
	Public acceptance	9) Ensure the highest standards of data management and security
	Autonomy	10) Leverage the existing account management and customer service expertise from tolling agencies to manage the administration and collection of RUC payments

1

2

3 6. Conclusion

4 To pursue a sustainable and fair transportation funding system, many states have explored
5 replacing the existing motor fuel taxes with a usage-based per-mile charge. While there are uncertainties
6 around implementing a new transportation revenue-generating policy, there are lessons learned from
7 tolling which can mutually benefit both RUC and tolling. From interviewing tolling industry experts
8 across the country and synthesizing lessons learned from their industry, we addressed the research
9 question of how well-prepared each state is at integrating their RUC system with tolling. Furthermore, we
10 also provided insights on the mutual benefits that can be accomplished under a RUC-tolling integration.
11 Working collaboratively with each other, both the tolling industry and RUC programs can benefit from
12 the increased scale of operations and the spur of technical innovations, especially on the in-vehicle
13 telematics front, which would largely reduce administrative costs. In addition to the improved technical
14 capabilities, it is also important to strengthen relationships among transportation agencies, namely the
15 DMV, the tolling administrators, and the RUC implementation programs to ensure smooth data-sharing,
16 transaction settlements, and enforcements of toll and RUC payments. The increase in administrative
17 capacity is as crucial as the innovation in technologies. Lastly, an area that is highly relevant in rate
18 design and administration of RUC is ensuring equity in terms of alleviating financial burdens on low-
19 income populations and ensuring that unbanked and underbanked populations have the means to pay for
20 their RUC. Timely research on equity in rate-design is invaluable and essential in a successful RUC
21 implementation.

22

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